



JOHN A. DARROW

Partner

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John Darrow is a partner at Burke, Warren, MacKay & Serritella, P. C. Mr. Darrow concentrates his practice on corporate and health care law. For over twenty-five years, clients have valued his thoughtful legal guidance and his appreciation of competing business demands. His clients range from privately held businesses to Fortune 20 corporations.

Mr. Darrow's corporate practice encompasses mergers and acquisitions, corporate formation and reorganization, private offerings, venture capital and joint ventures. He has worked extensively in general corporate matters such as shareholder agreements, operating agreements, product sale and purchase agreements, service agreements and employment and severance agreements.

Mr. Darrow is a leading health care attorney, with a particular focus on pharmaceutical distribution, contracting, and compliance. He has extensive experience in virtually every aspect of pharmaceutical rebate contracting, product distribution, and product support services. Mr. Darrow's legal architecture for business and contracting models has been widely adopted within various industry sectors, including PBMs, health plans, pharmacies and manufacturers.

His clients rely on his expertise to provide regulatory due diligence in mergers and acquisitions. Clients have expressed appreciation for his ability to identify and assess legal and business risks that not only materially affect the valuation of the deal, but could also create significant post-closing liability.

An expert in health care fraud and abuse, Mr. Darrow provides his clients with ongoing guidance necessary to successfully navigate the business and legal challenges of this complex legal and

PRACTICES & INDUSTRIES

Corporate

Health Care

Institutional Risk Management & Internal Investigations

ADMISSIONS

Illinois

U.S. District Court for the Northern District of Illinois

U.S. Supreme Court

EDUCATION

University of Notre Dame (B.A., *cum laude*, 1987)

Georgetown University Law Center (J.D., *cum laude*, 1990)



regulatory environment. He has been responsible for the preparation of corporate compliance policies, has helped develop corporate codes of conduct, and has provided extensive compliance training for in-house legal departments and their business counterparts. He has also been called on to conduct internal compliance audits and to provide guidance on the best manner to address the audit findings.

Experience

- Lead counsel on divestiture of home health care business with operations in Europe, Asia, and North America
- Lead regulatory counsel on acquisition of pharmacy benefit management company
- Lead counsel on divestiture of drug distribution business
- Lead counsel on acquisition of clinical research company
- Lead counsel on acquisition of locomotive equipment manufacturer
- Lead counsel on sale of technology consulting firm
- Lead counsel on divestiture of disease management business
- Lead counsel on clinical research collaboration
- Lead counsel for venture capital funds, including formation, capitalization, and investments
- Guided the structure, launch and implementation of a nationwide physician in-office pharmacy management company
- Twenty-five years of continuous legal counsel to address the contracting, regulatory, compliance and strategic planning needs of Fortune 10 health care corporations

Honors & Awards

- John Darrow has been named a "Leading Lawyers in Illinois" in Health Care Law since 2015
- *AV Preeminent* (5.0 out of 5) rating from Martindale Hubbell
- One of 40 Under 40 Outstanding Illinois Attorneys, *Chicago Lawyer Magazine*

Professional/Community

- Cross-Country and Track Coach, Notre Dame Grade School
 - State Champions, 2012 and 2014
- American Health Lawyers Association, Member
- IESA Cross-Country Advisory Committee, Member
- West Suburban Harriers AAU Club, Founder & Coach



Insights

NEWS

Burke Warren a Proud Sponsor of Notre Dame School
News, [October 10, 2022](#)

Burke Warren Partner John Darrow a Featured Speaker at January 2022 ITCCCA Clinic
News, [November 29, 2021](#)

Burke Warren a Proud Sponsor of Notre Dame School
News, [September 24, 2021](#)

Darrow Named to IESA Advisory Committee
News, [March 15, 2018](#)

Attorneys Compete in Sporting Challenges
News, [October 1, 2010](#)

ALERTS

Will The Skyrocketing Growth of TCPA Litigation Slow?
Alert, [May 22, 2018](#)

Telemarketing: FCC Order Compounds Risk For Customer Calls
Alert, [August 27, 2015](#)

Telemarketing: Calling Customers Leads to Multi-Million Dollar Damage Payments
Alert, [March 5, 2014](#)